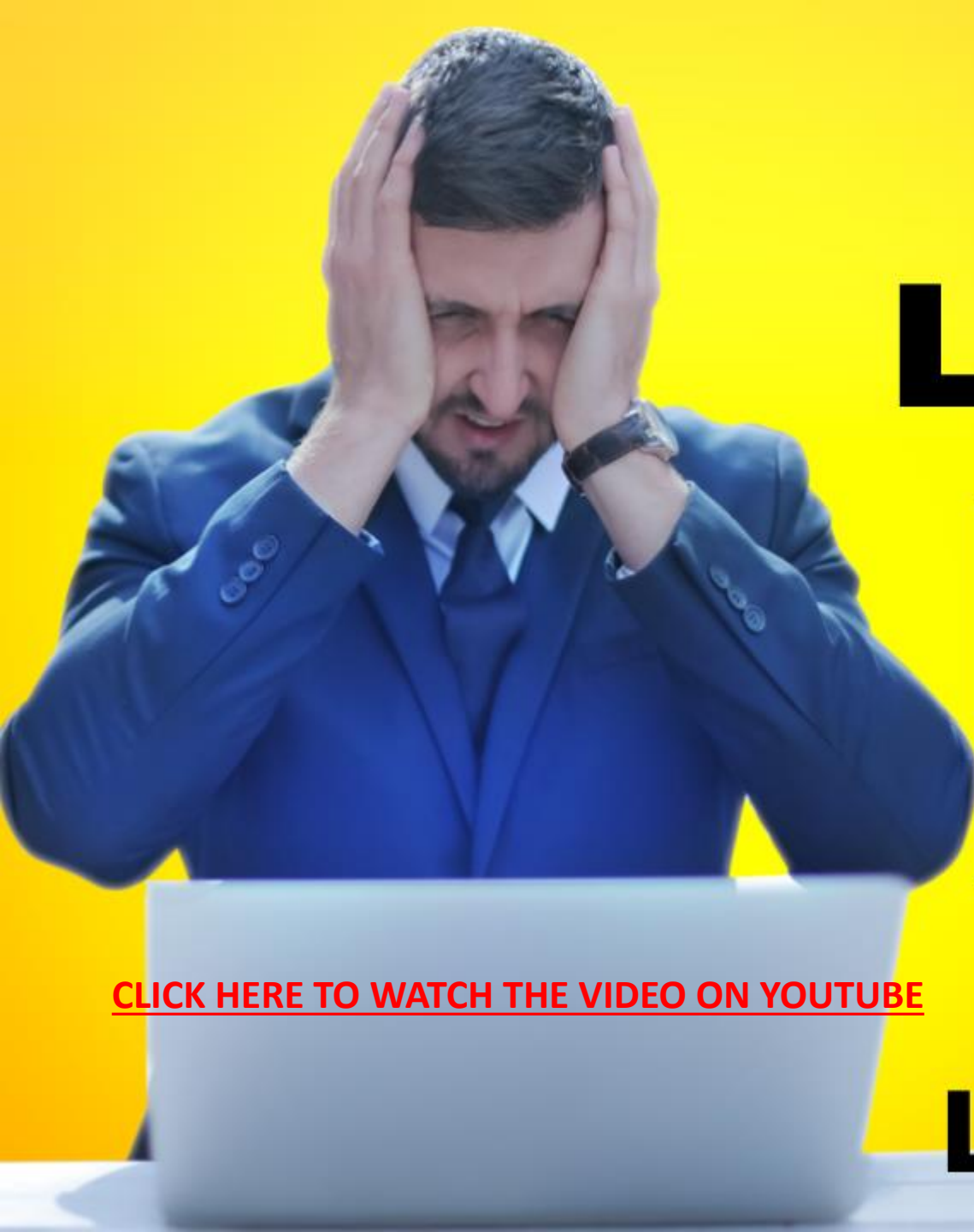


# EMPOWERED MINDSET COACHING MINI-TUTORIAL VIDEO TRAINING SERIES WITH LOUISE ANNE MAURICE





# HOW TO LEAD/COACH

# SCARCITY MINDSETS

[CLICK HERE TO WATCH THE VIDEO ON YOUTUBE](#)

**Louise Anne Maurice**

# **WHEN PEOPLE HAVE SCARCITY MINDSET MISHAPS, HOW DOES IT SHOW UP?**

- 1. LISTEN TO THE DETAILS OF THE CASE-STUDY**
- 2. WHAT IS THEIR ATTITUDE?**
- 3. WHAT IS THEIR POINT OF VIEW OR PERSPECTIVE?**
- 4. WHAT LANGUAGE ARE THEY USING?**
- 5. DO YOU RECOGNIZE THIS PERSON?**



# WHAT WAS THEIR ATTITUDE LIKE?

- In psychology, an attitude refers to a **set of emotions, beliefs, and behaviors toward a particular object, person, thing, or event**. Attitudes are often the result of experience or upbringing, and they can have a powerful influence over behavior.

# WHAT WAS THEIR POINT OF VIEW OR PERSPECTIVE?

- Perspective or Point of View – How they SEE everything.

# WHAT LANGUAGE DID THEY USE?

- What words did they use and what meaning did they give those words?

# DID YOU RECOGNIZE THAT PERSON?

- Describe this person

# SCARCITY DEFINITION

## Dictionary

Search for a word



scar·ci·ty

*/ˈskɜrsədē/*

*noun*

the state of being scarce or in short supply; shortage.  
"a time of scarcity"

Similar:

shortage

dearth

lack

want

undersupply

insufficiency

paucity



Definitions from Oxford Languages

Feedback



# USE ORGANIZATIONAL PSYCHOLOGY

EMPOWERED MINDSET SOLUTIONS

TO CHANGE A SCARCITY MINDSET

- 1. How can you use Organizational Psychology to develop a Changes in Mindset Technique.**
- 2. What Mindset Coaching Questions can you develop?**



# HOW TO USE ORGANIZATIONAL PSYCHOLOGY TO DEVELOP MINDSET COACHING QUESTIONS

- **STEP #1** – THINK ABOUT THE PEOPLE YOU COACH, CONSULT OR LEAD. WHAT GOALS DO THEY WANT TO ACHIEVE?
- **STEP #2** – WITH THIS INSIGHT, REVIEW THE WIKI SITE
- **STEP #3** – WHAT APPROACH PROVIDES A STARTING PLACE TO PROVIDE A DEEPER AWARENESS ABOUT TIME MANAGEMENT BLOCKS?
- **STEP #4** - UNRAVEL THIS APPROACH AND FOCUS ON ONE ASPECT THAT COULD BE THE NEXT STEP TO DEEPER AWARENESS.
- **STEP #5** – FROM THIS INSIGHT, DEVELOP 2 QUESTIONS; THE FIRST TO START THE SESSION AND THE SECOND TO MOVE INTO USING THE TECHNIQUE.

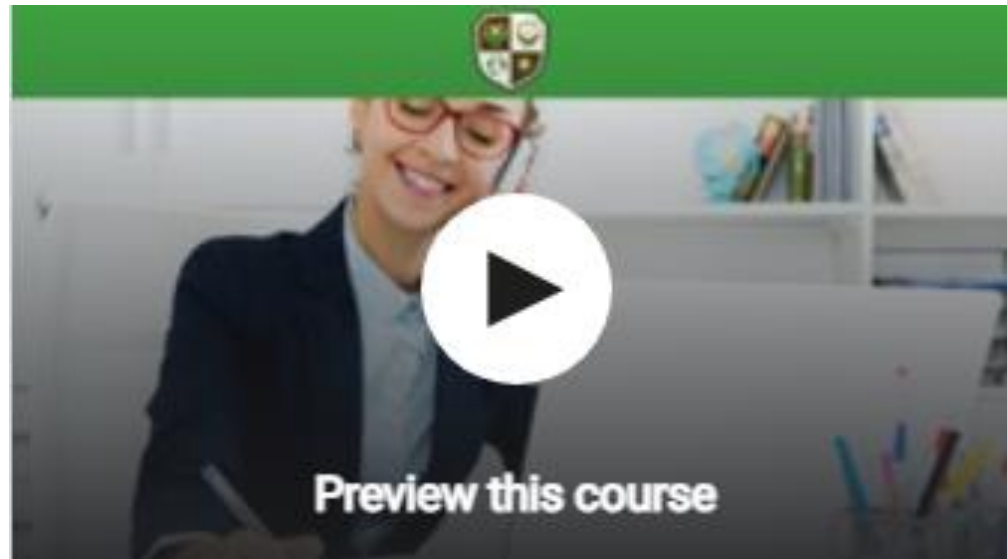
# HOW TO USE ORGANIZATIONAL PSYCHOLOGY TO DEVELOP A CHANGES IN MINDSET TECHNIQUE

- **STEP #1** – REVIEW THE WIKI SITE
- **STEP #2** – THINK ABOUT THE PEOPLE YOU COACH, CONSULT OR LEAD
- **STEP #3** – WHEN THEY DON'T HAVE A SCARCITY MINDSET, WHAT TIME MANAGEMENT BENEFITS DO THEY EXPERIENCE?
- **STEP #4** – WHEN THEY DO HAVE A SCARCITY MINDSET, WHAT TIME MANAGEMENT CHALLENGES WILL THEY EXPERIENCE?
- **STEP #5** – TAKE ONE OF THE THEORIES AND ADAPT TO DEVELOP YOUR UNIQUE TECHNIQUE TO ADDRESS THE CHALLENGE OR SUPPORT THE BENEFIT.

If you want in-depth Scarcity Mindset Solutions + Done-For-You Planning Techniques + Ready-To-Use Mindset Questions for Improved Time Management, then click on the title to learn more about [Time Management Life Coach Certification Training](#)



- "This course is awesome! The knowledge that I am learning to help my clients achieve their goals is life-changing. Thank you!"
- "As we go through the process of the full course, I find myself more and more impressed with Louise's knowledge base. I am applying what I've taken from this course into my own fieldwork and seeing amazing results!"



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### In Life

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Benchmark 2	20
Benchmark 3	30
Benchmark 4	40
Benchmark 5	50

Free Training

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